WP 10
Business and Governance Model

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Question left unanswered in Paris one year ago

• Person to hire for WP10:
  (1) professional with established expertise?
  Vs
  (2) PhD student (in cooperation with Business & Management Department)?

• We are strongly in favor of option (1)
Motivations:

• A positive assessment by the EC of Business and Governance Model is strategic for the success of EURHISFIRM.

• Advanced skills & (some) experience are required to work out a feasible plan of financial sustainability.

• Interaction with stakeholders and experts requires energy, initiative, good judgement and leadership.

• The budget give us economic capacity to attract young professionals [is this too optimistic?].
Job Offer

• “The Department of Social Sciences at Universidad Carlos III Madrid invites applications for a full-time, fixed-period (21 months) position of **Business & Strategic Planning Manager** of the RI project EURHISFIRM – Long-term Company-level Data for Europe”

• Is the job description (Business & Strategic Planning) appropriate?
• Manager or expert?
• Should we mention the possibility of renewal of the appointment conditional to the success of the project?
Profile (see Job Offer Draft)

- Candidates should have:
  - academic education at Master or PhD level in areas related to the job offer (Management & Business Administration);
  - training in one or more of the following disciplines: business strategy, financial planning & analysis, forecast modeling, scenario analysis, marketing;
  - fluent English (written and spoken); additional language skills will be an advantage; knowledge of Spanish is NOT required;
  - work experience in related fields (e.g. strategic consulting, data management) will be an advantage.

- The position requires also:
  - research and analytical skills;
  - strong communication skills and excellent writing ability;
  - energy, initiative and leadership abilities;
  - international mobility.
Tasks and duties (see Job Offer Draft)

- The hired professional will be required to engage in the following activities:
  - survey existing concepts of business and governance models for Research Infrastructures, in general, and data repositories in social sciences and humanities, more specifically;
  - establish contacts and exchanges with experts from running Research Infrastructures and policy-making bodies, such as ESFRI (European Strategy Forum on Research Infrastructures);
  - establish contacts and exchanges with EURHISFIRM’s prospective stakeholders (academic institutions, scholars, research funding agencies, public institutions, private companies);
  - cooperate with other working packages within the EURHISFIRM project on all issues related to the formulation of the business and governance model;
  - design EURHISFIRM’s long-run business plan based on estimated costs and streams of revenues that ensure its financial sustainability;
  - draft preliminary and final reports on EURHISFIRM’s business and governance model;
  - attend EURHISFIRM’s meetings.
Proposals:

• Given the strategic externalities that WP10 has for the whole project, we’d like to involve one representative of the Executive Committee and the Project Manager in the selection process.

• Should we need to arrange for interviews, we can have them either in Madrid or in Paris.

• It is not essential for us that the hired person resides permanently in Madrid, if such flexibility increases the probability of hiring a professional with the required profile.