

WP 10

Business and Governance Model

Stefano Battilossi (Carlos III Madrid)

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Question left unanswered in Paris one year ago

- Person to hire for WP10:

(1) professional with established expertise?

Vs

(2) PhD student (in cooperation with Business & Management Department)?

- **We are strongly in favor of option (1)**

Motivations:

- A positive assessment by the EC of Business and Governance Model is strategic for the success of EURHISFIRM.
- Advanced skills & (some) experience are required to work out a feasible plan of financial sustainability.
- Interaction with stakeholders and experts requires energy, initiative, good judgement and leadership.
- The budget give us economic capacity to attract young professionals [is this too optimistic?].

Job Offer

- “The Department of Social Sciences at Universidad Carlos III Madrid invites applications for a full-time, fixed-period (21 months) position of **Business & Strategic Planning Manager** of the RI project EURHISFIRM – Long-term Company-level Data for Europe”
- Is the job description (Business & Strategic Planning) appropriate?
- Manager or expert?
- Should we mention the possibility of renewal of the appointment conditional to the success of the project?

Profile (see Job Offer Draft)

- Candidates should have:
 - academic education at Master or PhD level in areas related to the job offer (Management & Business Administration);
 - training in one or more of the following disciplines: business strategy, financial planning & analysis, forecast modeling, scenario analysis, marketing;
 - fluent English (written and spoken); additional language skills will be an advantage; knowledge of Spanish is NOT required;
 - work experience in related fields (e.g. strategic consulting, data management) will be an advantage.
- The position requires also:
 - research and analytical skills;
 - strong communication skills and excellent writing ability;
 - energy, initiative and leadership abilities;
 - international mobility.

Tasks and duties (see Job Offer Draft)

- The hired professional will be required to engage in the following activities:
 - survey existing concepts of business and governance models for Research Infrastructures, in general, and data repositories in social sciences and humanities, more specifically;
 - establish contacts and exchanges with experts from running Research Infrastructures and policy-making bodies, such as ESFRI (European Strategy Forum on Research Infrastructures);
 - establish contacts and exchanges with EURHISFIRM's prospective stakeholders (academic institutions, scholars, research funding agencies, public institutions, private companies);
 - cooperate with other working packages within the EURHISFIRM project on all issues related to the formulation of the business and governance model;
 - design EURHISFIRM's long-run business plan based on estimated costs and streams of revenues that ensure its financial sustainability;
 - draft preliminary and final reports on EURHIFIRM's business and governance model;
 - attend EURHIFIRM's meetings.

Proposals:

- Given the strategic externalities that WP10 has for the whole project, we'd like to involve one representative of the Executive Committee and the Project Manager in the selection process
- Should we need to arrange for interviews, we can have them either in Madrid or in Paris.
- It is not essential for us that the hired person resides permanently in Madrid, if such flexibility increases the probability of hiring a professional with the required profile.